

BOLD!

Marketing
Communication for
Business

BE HEARD.
BE NOTICED.
BE SUCCESSFUL.

BE **BOLD!**

boldcorp.com.au

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Bold! is known for helping SMEs and professional service providers to use marketing to stand out from the crowd, attract ideal clients and grow their businesses. Offering a Do-Able Marketing model that is underpinned by a 7 step Do-It-For-Me (DIFM) marketing framework, we do the heavy lifting while overcoming the issues that typically prevent effective marketing - time, affordability and accountability.

Our Approach

While each marketing program is tailored to address our clients' needs, fundamentally our approach is simple. We believe in taking a straight forward yet creative approach that is time and cost effective.

Our framework has these underlying principles:

1. People do business with those they know, like and trust
2. Regular, authentic marketing communication aims to RETAIN existing clients and GAIN new clients, and
3. Your marketing communication demonstrates your leadership, ability and desire to help clients to achieve their goals.

How It Works

We've been around since 1996 and know that there are THREE key issues that prevent business owners and professionals from marketing effectively - **Time, Affordability** and **Accountability**. We created the Do-Able Marketing model with a 7 step Do-It-For-Me framework that takes the heavy lifting out of marketing.



Time

We do your marketing heavy lifting so you can get back to work



Affordability

Built on realistic budgets, this investment in your business pays dividends



Accountability

Inbuilt reporting that evaluates your marketing performance

Our 7 Step Marketing Framework Makes Sense

Generally speaking, there are 7 steps in every marketing assignment. Of those Bold! does the four heavy lifting steps while you attend to the other three - Guide; Approve; and Follow-up.

Step 1: Guide - we meet with you to understand your brief

Step 2: Develop - armed with your brief we develop your marketing communication strategy

Step 3: Design - once approved we design key marketing resources

Step 4: Approve - you formally sign off strategy and key marketing resources

Step 5: Rollout - we implement your marketing communication program for you

Step 6: Report - we provide you with performance reports

Step 7: Follow up - you make contact to make the most of your marketing to win new business.

Five Key Resources



While there are hundreds of marketing tools you can use, we believe your essential marketing kit consists of just FIVE key marketing resources:

1. Memorable Brand (Visual and Brand Promise)
2. Website
3. Professional Profile
4. Business Brochure
5. Case Study

BESPOKE Email Marketing



Bespoke means original and that's the type of marketing communication we prepare for our clients. Our email marketing programs are targeted using content that 'speaks' directly to your ideal clients in language that connects with how they feel about matters that are important to them.

We manage the entire process from writing articles and preparing content, to rolling it out and reporting on each email's performance.

SOCIAL Media Strategy



Consistency and relevance are the keys to all successful marketing activities, and this is especially true for your social media strategy. While it's easy to like this and share that, our approach is strategic. We make the most of your bespoke content to differentiate and truly claim your space as a leader in your field and your place in the community.

COMPLEX Products & Services



While our services are not exclusive to any particular industry, the truth is, Bold! has a talent for helping firms with complex products and services. If you have a product or service that requires a more 'thoughtful' approach not just razzamatazz, please give us a call.

Accountants and Financial Advisers



It all started with our own accountant (around 20 years ago) and ever since we've built a reputation for helping accountants and financial advisers to use marketing to grow their practices. We even wrote a book about it.

About Us

We're a small but effective team of experienced marketing professionals who have old-school values and new-age thinking.

We describe our work as 'creative, practical & authentic'. It's a philosophy that resonates with our clients as it demonstrates our commitment to building brand value and resources with a long shelf-life.

We like efficiency and we deliver on schedule. We understand you are busy, so we only meet when needed, otherwise you'll hear from us by phone, email or video call for your monthly marketing 'accountability' meeting.

We work across many different industries and while we have a specialisation in the financial services space, we don't shy away from complex products and services or other businesses we believe we can help.

We ask our clients to enter into agreements, both for short-term assignments and longer-term marketing. We like clarity, and agreements ensure there are no misunderstandings so that we may deliver on our promises and make the difference you expect.

We believe we perform at our very best when we are considered part of your team, rather than a contracted outsider.



Copy
Writing

Marketing
Communication

Web Content
Writing

Website
Design

Social
Media

Graphic
Design

Here's What Our Clients Say...

**Kari Stephens, Former Director
Project Urban, Maroochydore**

"I'm thrilled with our email marketing campaign. I just received a request for a fee proposal - a direct result from one of our case study emails!! It just goes to show that regular interaction with our clients and providing relevant and up to date information really pays off. Love it!"

**Brett Cribb, Founder & Director
Resources Unearthed / Stratus Financial Group
Brisbane**

"I truly believe our marketing program played a key role in facilitating an approximate 12-fold return on our investment (ROI). This was the step change we were looking for."

**Ashley McGuirk, Managing Director
Core Business Accountants, Birtinya**

"While the marketing reports and positive comments from clients and COIs indicated our marketing has us top of mind, we can also directly attribute new clients to our marketing program. Our professionally styled brand, website, professional profiles and client case studies all contributed to a process which led to an introductory meeting for accounting and business advisory services for a significant business enterprise."

**Ashley Kirk, Owner
Rockley Brahmans, FNQ**

"We met with Bold! and from day dot we have never once regretted the decision to work with them. We have had a successful return to selling, have regained our sense of direction and gained confidence again in our product with clever and consistent marketing advice."

**Shane Kouros, Director
Make Cents Accounting, Sydney**

"I can look back and think "wow" this is so good, and I loved working with Bold! to achieve an outcome that I would not have had if I tried to do it myself. The investment into the marketing rollout is well worth it."

**William Pegg, Director
Synthesis Group, Brisbane**

"Bold! just made the process easy. They project mapped the engagement, managed expectations, as well as providing concise and insightful guidance and recommendations. It's been an absolute pleasure working with the team and I'm looking forward to engaging in the future."

**Phillip Dibben,
Financial Services SA, Director**

"Looking at our results I can safely say our marketing is successful... Not only are we building our reputation in succession planning, we have new work from new clients, additional work from existing clients, referrals for other businesses."



Contact Us

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